



November 27, 2017

To Our Customers:

Effective with shipments on and after Tuesday, January 2<sup>nd</sup>, 2018, USG will increase its prices on all wallboard, interior finishing, Durock® and Fiberock® products.

- The wallboard increase includes all Sheetrock® brand wallboard products as well as Securock® brand glass mat sheathing, glass mat liner panel, glass mat interior panel, and glass mat tile backer products.
- Your sales rep will provide you an updated price list which will be effective January 2<sup>nd</sup> and will advise you of your new “not to exceed” wallboard price for 2018. As we have done in the past, we reserve the right to increase prices during the year up to your “not to exceed” price.
- The interior finishing increase of 7% includes all ready mix, dry compound, bead & trim, tape, texture, plaster, and accessory products. Prior to the increase date, your sales rep will provide you with your new price list for these products.
- All Durock® brand cement board and Fiberock® products will increase 10%. Your new price list for Durock® and Fiberock® products will be provided by your sales rep prior to the increase date as well.

Please contact your USG sales representative if you have any questions. As always, we thank you for your business and support for USG products.

Sincerely,

A handwritten signature in black ink that reads "Matt Byrne". The signature is written in a cursive, flowing style.

Matt Byrne  
Senior Vice President  
Sales – North America